

Richard L. Mattiaccio, FCIArb, C. Arb

Independent Arbitrator and Mediator

Chartered Arbitrator

Fellow, Chartered Institute of Arbitrators

Fellow, College of Commercial Arbitrators

Member, National Academy of Distinguished Neutrals

Adjunct Professor, Fordham Law School



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CURRENT

Independent arbitrator and mediator in international, commercial, IP and executive employment disputes

Arbitrator service in more than 100 arbitrations, including more than 50 reasoned awards

- AAA Panel Arbitrator since 1987
 - Complex Commercial
 - International
- Arbitrator in ICC Rules Cases
 - Party Appointed
 - Administratively Appointed
- Arbitrator in CPR Arbitration Rules Cases
 - Non-Administered and Administered Rules
 - CPR Panel of Distinguished Neutrals
- SIAC Reserve Panel
- *Ad Hoc* Arbitrator

Mediator in *Ad Hoc* and ICDR mediation including bilingual mediation in Italian

Adjunct Professor, Fordham Law School (International Commercial Arbitration Course)

RECENT

New York City Bar Association International Commercial Disputes Committee (ICDC), Chair, (2016-19) and Member (2012-present)

New York City Bar Association Arbitration Committee Member (2019-present)

CPR Institute Arbitration Committee Member (2017-present)

Chartered Institute of Arbitrators (CIArb), Branch Chair, New York Branch (2019-2021)

Co-Chair, Inaugural New York Arbitration Week (2019)

ARBITRATOR AND MEDIATOR SERVICE

Service as tribunal chair, sole arbitrator, and tribunal member in a broad range of international and complex domestic US commercial, IP and employment cases, including:

- Commercial Contracts: full range of disputes involving long-term supply contracts including timeliness of performance, nonconformity of goods, failure to deliver related services, breach of express and implied warranties, implied duties (best efforts, good faith and fair dealing), price determinations, conditions, stipulated damages, hardship, impossibility, mandatory law, mistake, limitations on damages, anticipatory breach, repudiation, termination, restitution, damages, set-off, assignment or transfer, third-party rights, limitations periods, joint and several liability, fraud
- Energy: oil and gas projects, solar panel supply disputes (manufacturing defects, sourcing, misrepresentation, insurability), wind farms (construction, operations and maintenance, turbine defects), civilian contractor fuel maintenance and supply in support of military operations
- Life Sciences: patent infringement, misappropriation of jointly developed technology, licensing disputes, violation of confidentiality and non-compete obligations
- Corporate Transactions: private mergers and acquisitions, breach of representations and warranties, price adjustments, earn-out agreements, breach of post-closing covenants
- Licensing, Franchise, Dealer and Sales Agency Agreements: failure to perform, wrongful termination, breach of exclusivity obligations, failure to meet targets or exercise best efforts, noncompliance with statutorily-imposed duties
- Aerospace and Defense: supply chain disruption, Tier 1/ sub-tier relationships, defective parts, delay, hardship claims in long-term supply arrangements, intellectual property rights disputes, stipulated damages
- Closely-held Corporations: accounting, mismanagement and misappropriation, breach of non-compete, fair value/FMV minority share valuation

- Limited Liability Company: disputes between Members and Managers based on operating agreement terms, implied duties
- Visual and Performing Arts: disputes between artists and publishers or promoters
- Professionals: compensation, competition disputes between law firms and departing partners, fee-sharing disputes between predecessor and successor counsel
- Employment: executive compensation including investment banker bonus disputes, wrongful termination, breach of duty of loyalty, breach of non-compete agreements, unfair competition

REPRESENTATIVE CASES AS ARBITRATOR OR MEDIATOR

- Chair, sole arbitrator or co-arbitrator in numerous cases involving:
 - Alleged wrongful termination of exclusive long-term supply or distribution agreements
 - Disputes between suppliers and their exclusive US importers of commodities, industrial, or consumer products and related service obligations
 - Shareholder or LLC member disputes
- *Chair* in *ad hoc* international arbitration seated in Houston involving an oil and gas long-term development project in Africa (AAA International Rules; IBA Guidelines)
- *Chair* in *ad hoc* international arbitration seated in New York involving dispute in the agricultural sector involving growers in Africa (UNCITRAL Rules)
- *Chair* in AAA Commercial Rules arbitration arising from the cancellation of a major music festival
- *Chair* in AAA Commercial Rules arbitration between the estate of a leading American artist and the artist's publisher
- *Chair* in AAA Commercial Rules arbitration arising from a dispute over whether the filing of new patents using research data derived from *in vitro* and *in vivo* studies using proprietary technology supplied pursuant to a Materials Transfer Agreement (MTA) violated the terms of the MTA
- *Chair* in ICDR-administered international arbitration between an Italian winery and its exclusive US importer

- *Chair* in AAA Commercial Rules arbitration in which the panel rendered a final award based on dispositive cross-motions in a case brought for breach of confidentiality obligations contained in a partial indemnification agreement between co-defendants in mass tort litigation pending in a South Carolina state court
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- *Sole arbitrator* in ICDR-administered International Arbitration Rules dispute between international competitors arising from their chemical plant joint venture agreement governed by Delaware law
 - *Sole arbitrator* in ICDR-administered International Arbitration Rules arbitration arising from the supply of diesel generator equipment for integration in a pump system
 - *Sole arbitrator* in AAA Commercial Rules arbitration involving alleged breaches of express and implied duties under an agreement to purchase a historic family jewelry brand, including failing to promote the brand post-acquisition in order to favor the purchaser's competing brands, rescinding the purchase, and returning the brand to the sellers in materially damaged condition
 - *Sole arbitrator* in AAA Commercial Rules arbitration involving Delaware LLC derivative and direct claims
 - *Sole arbitrator* in AAA Commercial Rules arbitration regarding solar panel sourcing, insurability, product quality and installation issues
 - *Sole arbitrator* in CPR International Administered Rules arbitration seated in Toronto regarding solar panel sourcing
 - *Sole arbitrator* in an AAA arbitration brought for breach of wind farm warranty and maintenance contracts
 - *Sole arbitrator* in AAA arbitration over alleged breach of pharmaceutical marketing agreements
 - *Sole arbitrator* in AAA arbitration brought by a terminated patent agent for a declaratory judgment that it was entitled to earned contingent fees in connection with anticipated recoveries in worldwide software patent litigation
 - *Sole arbitrator* in an international arbitration between a US fashion brand licensor and a men's apparel manufacturer/licensee

- *Sole arbitrator* in AAA Commercial Rules arbitration submitted to arbitration on the eve of trial, after nearly a decade of litigation in federal court, involving dispute between competitors over alleged infringement of a famous service mark
 - *Sole arbitrator* in AAA Commercial Rules arbitration involving claims of violations of territorial exclusivity brought against a national real estate brokerage system and its exclusive Manhattan franchisee
 - *Sole arbitrator* of executive termination, compensation, and unfair competition claims
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- *Co-arbitrator* in an ICDR-administered arbitration between an Asian developer and a New York brokerage firm related to a luxury residential project in Midtown Manhattan
 - *Co-arbitrator* in AAA Commercial Rules arbitration involving claims of breach of contract and breach of fiduciary duty against private equity fund managers
 - *Co-arbitrator* in AAA Commercial Rules arbitration involving claims of breach of contract and warranty related to the large-scale supply of supermarket pallets
 - *Co-arbitrator* in ICDR arbitration of breach of contract and unfair competition claims involving international fresh fruit supply agreements
 - *Co-arbitrator* in an AAA Commercial Rules arbitration between a hedge fund manager and founders of the fund
- Emergency arbitrator* in AAA arbitration brought by a third-party funder to obtain an injunction preventing distribution of class action settlement funds pending a decision on the merits in the arbitration
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- *Mediator* in disputes between shareholders in closely held companies
- *Mediator* in disputes between LLC members and managers
- *Mediator* in employment cases
- *Mediator* entirely in Italian between LLC members

ARBITRATION-RELATED ACTIVITIES

Fordham University School of Law

- Adjunct Professor, 2018-2019, 2022-present
 - *International Commercial Arbitration* Course
- Co-Director and Lecturer, ICDR/Fordham/CCA Webinar, *International Commercial Arbitration: A Deep Dive for American Litigators and In-House Counsel*, January 2024

Chartered Institute of Arbitrators (CI Arb) New York Branch¹

- NY Branch Chair, 2019-21; Vice-Chair, 2016-2018; Program Chair, 2015-16
- Course Co-Director, one-week Columbia Law School - CI Arb Comprehensive Course on International Arbitration, since 2017
- Co-Chair, Inaugural New York International Arbitration Week, November 19-22, 2019²

New York International Arbitration Center (NYIAC)

- Vice-Chair (2017-18)
- Board and Executive Committee Member (2012-18)
- Member, informal founders' group (2010-12)

College of Commercial Arbitrators (CCA)³

- Member, International Committee (2014-present)
- Member, Ethics Committee (2022-present)
- Co-Chair, Law Firm Committee (2015-16)

International Arbitration Club of New York⁴

- Member

LAW PRACTICE EXPERIENCE

DISCLOSURE: Richard Mattiaccio does not have access to the client files or conflict databases of his former law firms. His disclosures, if any, regarding his past work as counsel would be based entirely on present recollection, without inquiry. A party in arbitration who is or becomes aware of properly disclosable matter(s) should disclose any such matters as soon as the party becomes aware of them to opposing counsel and either to the administering authority (in administered cases) or to the arbitral tribunal (in *ad hoc* cases).

Partner, Allegaert Berger & Vogel LLP, 2017-20

Representation of a US multinational provider of products and services to the oil and gas industry in its successful opposition to a petition for an order compelling related, non-signatory

¹ <https://ciarbnny.org/>

² <https://nyarbitrationweek.com/>

³ <https://www.ccarbitrators.org/>

⁴ <https://www.arbitrationclub.org/>

entities to arbitrate a dispute; the petition to compel was filed in the Southern District of New York after the non-signatories had appeared and asserted jurisdictional defenses in arbitration

Representation of a Swedish client in UNCITRAL Rules *ad hoc* arbitration and in related litigation in the Southern District of New York to compel UNCITRAL arbitration of disputes over earn-out provision in client's strategic acquisition of a US company in automotive inspection business, related IP disputes, and antitrust litigation with a party related to the seller regarding competition for state inspection-related contracts

Representation of an Italian fashion house in federal court litigation arising from retail store construction and operations

Representation of Chinese investors in major New York hotel property in Commercial Division, New York County, in the Appellate Division, First Department, and at NYC Department of Buildings, regarding compliance with local building code provisions governing new construction

Partner, Squire Patton Boggs (US) LLP (formerly Squire Sanders) New York, 2007-17

Cross-border and domestic commercial and IP litigation, international and commercial arbitration in a broad array of industrial and commercial sectors, including:

- Aerospace (Supply Chain)
- Consumer Products (Branding, Marketing)
- Energy (Oil & Gas, Solar, Wind)
 - Supply Agreements
 - Manufacturing, Outsourcing
 - Construction Projects
- Fashion Brands (Trademark Protection)
- Hotel Development, Management (Investor/Manager Relations)

Firm Leadership Roles: Litigation Practice Group New York office leader; New York Ethics Partner; firm-wide Industry Group Leader (Consumer Products and Retail)

Partner, Pavia & Harcourt LLP, New York, 1987-2007; Associate, 1983-86

Representation of EU-based companies and U.S. subsidiaries of EU-based groups in arbitrated, litigated and mediated disputes with strategic commercial partners in the United States; consulting and supervisory relationships with local counsel representing US-based parties in Italian judicial and arbitral proceedings.

Client representation in New York included litigated and arbitrated disputes, related to:

- Commercial Cross-Border Banking
- Consumer Products Design, Manufacture, Distribution
- Fashion Licensing, Franchising, Brand Protection
- Long-term Commercial Supply Relationships
- Machine Tool, Cell and System Supply
- Medical Device Supply

- Real Estate Development and Investments
- Representation of a sovereign in US federal and NY state court litigation
- Specialty Food and Beverage Import and Distribution
- Technology Licensing
- Transportation/Logistics
- Venture Capital Investments

Firm Leadership Role: Chair, Arbitration and Litigation Practice Group (1998-2007)

Litigation Associate, Simpson Thacher & Bartlett, New York, 1979-83

- Training in pretrial, trial and appellate practice in complex Antitrust, Products Liability, and Securities cases in New York federal and state courts

Federal Appellate Clerkship, Chief Judge Daniel M. Friedman, US Court of Claims (1978-79)

REPRESENTATIVE CASES IN LAW PRACTICE

- Representing plaintiffs and defendants in cases involving allegations of breach, wrongful termination or non-renewal of exclusive licensing, distribution or franchise, and long-term supply and manufacturing agreements in a variety of fields
- Representing a Swedish purchaser of US companies in arbitration and litigation of post-closing disputes with the seller and a related entity regarding earn-out calculations, IP use, and post-closing competition
- Representing a Chinese investor in a New York City hotel property in litigation in New York State courts with a neighbor over compliance with the local building code
- Representing a controlling member of an LLC owner of a lifestyle hotel chain in litigation in the Commercial Division, New York County over the surviving interest of a deceased LLC member's estate
- Defense of product defect claims asserted in international arbitration against a manufacturer of solar panels
- Representing a windfarm developer in connection with the wrongful termination of long-term energy supply contracts
- Acting as lead counsel in cross-border litigation and international arbitration on behalf of an aerospace manufacturer against a sub-tier supplier threatening to disrupt an aircraft assembly line over the supplier's demand for a price increase in a long-term, fixed price supply contract

- Representing a high-fashion trademark owner and its licensee manufacturer in trademark counterfeiting cases against major discount retailers and suppliers in Southern District of New York (SDNY) resulting in permanent injunctions and millions in monetary relief
- Obtaining confirmation of international arbitral awards
- Acting as lead counsel in a federal securities fraud case that proceeded to a jury trial in SDNY and verdict for the client
- Defending an Italian bank in purported class actions brought against foreign bank defendants and their manufacturer-customers for alleged violations of US anti-terrorism laws
- Defending Lanham Act, RICO and common law claims brought by New Jersey and Florida franchisees of a supplier of high-fashion leather goods, clothing and accessories
- Representing the purchaser of an engineering firm in purchase price adjustment arbitration
- Representing a minority shareholder/former CEO of a closely held corporation in arbitration to obtain fair value for his shares
- Representing clients based in Italy, Japan, the People's Republic of China and the US in connection with challenges to the jurisdiction of local federal and state courts
- Representing non-US based parties seeking federal discovery under 28 USC §1782 in aid of civil proceedings pending or threatened in courts located outside the US
- Representing an energy services company in UNCITRAL arbitration to obtain payment from a multinational organization for services rendered to a peacekeeping mission
- Representing executives or employers in contract disputes arising from termination of the employment of highly compensated executives
- Representing investors, managers and tenants in Manhattan office, retail and hotel properties in contract disputes with investors, contractors, landlords and brokers
- Defending automotive, machine tool, industrial equipment and medical device manufacturers in product defect litigation

- Serving as New York trial counsel and as national coordinating counsel for major Italian automotive manufacturers in the defense of product liability cases
- Representing the Government of Italy in litigation resulting in US judicial compulsion, and in negotiations to obtain the voluntary return of, Classical and Hellenistic period artifacts illegally removed from Sicily and southern Italy

BAR ASSOCIATION ACTIVITIES

Current and Recent Bar Association Service

International Commercial Disputes Committee (ICDC), New York City Bar Association (Chair, 2016-19), Member 2012-present)

Arbitration Committee, New York City Bar Arbitration Committee (2005-08, 2019-present)

Member, President's Working Group on Enhanced Speed and Efficiency of Dispute Resolution, New York City Bar Association (2018-21)

Member, NYSBA Dispute Resolution Section

Member, NYSBA International Section

Past Bar Association Service (Partial List)

New York City Bar Association

- Co-Chair, In-House/Outside Litigation Counsel Group
- Chair, Products Liability Committee
- Member, Arbitration Committee
- Member, Judiciary Committee
- Member, Professional and Judicial Ethics Committee
- Member, Professional Responsibility Committee
- Member, Civil Rights Committee
- Member, Nuclear Technology and Law Committee

New York State Bar Association

- Executive Committee and Founding Co-Chair, Dispute Resolution Section (DRS) IDR Committee
- Co-Chair, DRS Legislation Committee
- Member, Ethics Committee
- Member, International Section

Federal Circuit Bar Association

- Founding Co-Chair, Judge Daniel M. Friedman Memorial Committee⁵
 - Co-Chair, 2012-13 Friedman Lectures on Excellence in Appellate Advocacy

PUBLICATIONS (Partial List)

[Click Here to see](#)

RECENT/PLANNED FACULTY AND SPEAKING ENGAGEMENTS (Partial List)

[Click Here to see](#)

DISPUTE RESOLUTION TRAINING (Partial List)

Attendance on a regular basis at the Columbia Law School/CIArb Comprehensive Course on International Arbitration, CCA Annual Meetings, Fordham International Arbitration and Mediation Conference, AAA-ICDR/ICC/ICSID Joint Colloquium; ICC New York Conference, AAA ACE Courses

Pharma & Life Science Disputes in New York and Beyond (2023), SVAMC Tech Debates (2023), 18th ICC New York Conference on International Arbitration (2023), Comprehensive Commercial Arbitration Training for Arbitrators and Counsel (2023), Practical Tips for Navigating Cybersecurity and Data Privacy Issues in Arbitration (2023), Columbia Arbitration Day (2023), Solutions for Life Sciences Problems (2021); CIArb NY Branch CLE Program on the ALI Restatement of the U.S. Law of International Commercial and Investor-State Arbitration (2019); ICDR/AIPN Conference Session ED61190010, Dispute Resolution in the International Oil and Gas Business (2019); UNCITRAL Conference on UN Convention 60 Years (2018); CPR Institute Annual Meeting (2018); Arbitration in China (2018); NYSBA Annual Meeting (2018); ICDR Annual Practice Vis Moot and Seminar (2011-2019); Vis Moot Vienna (2019); ICDR/IBA Four Roundtables in Times Square-Putting the Spotlight on International Arbitration on Broadway (2011); 3-Day Commercial Division Panel Mediator Advanced Training (2010); College of Commercial Arbitrators National Summit on Business-to-Business Arbitration (2009); AAA Arbitrator Ethics & Disclosure (2009); City Bar Mediation Training, Conflict Resolution Theory & Techniques (2009); ICDR International Symposium: Advanced Case Management Issues (2008); ICDR The Common Law/Civil Law Gap: The Issues and How International Arbitrators May Resolve Them (2006); AAA Neutrals Conference (2005, 2004); Faculty, AAA Workshop, Safeguarding the Award: Top Strategies for Protecting an Arbitration Award from Vacatur (2004); AAA Arbitration Awards: Safeguarding, Deciding & Writing Awards (2004); Faculty, AAA Workshop, Arbitration Awards, Tips & Traps-Reduce or Minimize Challenges When the Case is Over (2004); AAA Arbitrator Update (2004, 2002); AAA Commercial Arbitrator II Workshop: Advanced Case Management Issues (2001); AAA Commercial Arbitrator Training (2000); AAA Advanced Arbitrator Training (1991)

⁵ <https://fedcirbar.org/Committees/Committee-Information/ArticleID/21/Friedman-Memorial-Committee>

BAR ADMISSIONS

New York (Appellate Division, First Dep't); US District Courts, Southern and Eastern Districts of New York; US Court of Appeals for the Federal Circuit; US Supreme Court

EDUCATION

J.D., Columbia Law School, Harlan Fiske Stone Scholar and Articles Editor, *Journal of Law and Social Problems*

B.A., Columbia College, *magna cum laude*, Phi Beta Kappa

LANGUAGES

Italian (fluent); reading knowledge of legal and commercial Spanish

Capable of conducting evidentiary hearings and mediation in Italian as well as in English.

Experience includes successfully mediating entirely in Italian; briefing New York law directly in Italian for arbitration seated in Milan; and lecturing on US law and practice in Italian to business groups and lawyers in Italy.

CITIZENSHIP

New York City-born dual citizen of the United States and Italy